

# Grid for the technical assessment of bids below the EU threshold

Org. unit	1300	Project title	Date	Date 18.04.2023
Officer responsible for the commission		Project title: Development of a Value Proposition and Business Continuity Model for a Leather Association in Botswana (ANNEX 2)	PN	17.2034.1-010.00
Assessor	Name		Contract no.	Contract no. 83436782
Version				Bidder 1 to 5 of 5

(1) Criterion	(2) Weighting in %	Enter bidder 1		Enter bidder 2		Enter bidder 3		Enter bidder 4		Enter bidder 5	
		(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)
<b>1</b>	<b>Assessment of technical-methodological design</b>										
<b>1.1</b>	<b>Strategy</b>										
1.1.1	Interpretation of the objectives in the ToRs, critical examination of tasks	5%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.1.2	Description and justification of the contractor's strategy for delivering the services put out to tender.	5%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 1.1</b>		<b>10%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>1.2</b>	<b>Cooperation</b>										
1.2.1	Presentation and interaction between the relevant actors in the contractor's area of responsibility	2%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.2.2	Strategy for establishing cooperation and then cooperating with the relevant actors	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 1.2</b>		<b>5%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>1.3</b>	<b>Steering structure</b>										
1.3.1	Approach and procedure for steering the measures with the project partners	2%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.3.2	Description of contractor's contribution to results monitoring and the associated challenges	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 1.3</b>		<b>5%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>1.4</b>	<b>Processes</b>										
1.4.1	Presentation and explanation of the implementation plan: work steps, milestones, schedule	5%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.4.2	Presentation and explanation of the integration of the partner contributions	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 1.4</b>		<b>5%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>1.5</b>	<b>Learning and innovation</b>										
1.5.1	Contractor's contribution to knowledge management at the partner and at GIZ	1%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.5.2	Presentation and explanation of the measures undertaken by the contractor to promote scaling-up effects	2%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 1.5</b>		<b>3%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>1.6</b>	<b>Project management of the contractor</b>										

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Assessor			Contract no.	Contract no. 83436782
Version			Bidder 1 to 5 of 5	

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1.6.1	Approach and procedure for coordination with/in GIZ project	2%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.6.2	Personnel assignment plan (who, when, what work steps) incl. explanation and specification of expert months	10%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

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1.6.3 Contractor's backstopping strategy (incl. CVs of the technical and administrative backstopper)	0%		0.0		0.0		0.0		0.0		0.0
<b>Interim total 1.6</b>	<b>12%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>1.7 Further requirements</b>			<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>Total 1</b>	<b>40%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2 Assessment of proposed staff</b>											
<b>2.1 Team leader (in accordance with ToR provisions/criteria)</b>											
2.1.1 - Qualifications	3%		0.0		0.0		0.0		0.0		0.0
2.1.2 - Language	0%		0.0		0.0		0.0		0.0		0.0
2.1.3 - General professional experience	5%		0.0		0.0		0.0		0.0		0.0
2.1.4 - Specific professional experience	13%		0.0		0.0		0.0		0.0		0.0
2.1.5 - Leadership/management experience	6%		0.0		0.0		0.0		0.0		0.0
2.1.6 - Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.1.7 - Development cooperation experience	2%		0.0		0.0		0.0		0.0		0.0
2.1.8 - Other	10%		0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.1</b>	<b>39%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.2 Expert 1 (in accordance with ToR provisions/criteria)</b>											
2.2.1 - Qualifications			0.0		0.0		0.0		0.0		0.0
2.2.2 - Language			0.0		0.0		0.0		0.0		0.0
2.2.3 - General professional experience			0.0		0.0		0.0		0.0		0.0
2.2.4 - Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.2.5 - Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.2.6 - Regional experience			0.0		0.0		0.0		0.0		0.0
2.2.7 - Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.2.8 - Other			0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.2</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.3 Expert 2 (in accordance with ToR provisions/criteria)</b>											
2.3.1 - Qualifications			0.0		0.0		0.0		0.0		0.0
2.3.2 - Language			0.0		0.0		0.0		0.0		0.0
2.3.3 - General professional experience			0.0		0.0		0.0		0.0		0.0
2.3.4 - Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.3.5 - Leadership/management experience			0.0		0.0		0.0		0.0		0.0

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2.3.6 - Regional experience			0.0		0.0		0.0		0.0		0.0
2.3.7 - Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.3.8 - Other			0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.3</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.4 Expert 3 (in accordance with ToR provisions/criteria)</b>											
2.4.1 - Qualifications			0.0		0.0		0.0		0.0		0.0
2.4.2 - Language			0.0		0.0		0.0		0.0		0.0
2.4.3 - General professional experience			0.0		0.0		0.0		0.0		0.0
2.4.4 - Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.4.5 - Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.4.6 - Regional experience			0.0		0.0		0.0		0.0		0.0
2.4.7 - Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.4.8 - Other			0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.4</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.5 Expert 4 (in accordance with ToR provisions/criteria)</b>											
2.5.1 - Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.5.2 - Language	0%		0.0		0.0		0.0		0.0		0.0
2.5.3 - General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.5.4 - Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.5.5 - Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.5.6 - Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.5.7 - Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.5.8 - Other	0%		0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.5</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.6 Short-term expert pool 1 (in accordance with ToR)</b>											
2.6.1 - Qualifications	2%		0.0		0.0		0.0		0.0		0.0
2.6.2 - Language	0%		0.0		0.0		0.0		0.0		0.0
2.6.3 - General professional experience	6%		0.0		0.0		0.0		0.0		0.0
2.6.4 - Specific professional experience	9%		0.0		0.0		0.0		0.0		0.0
2.6.5 - Regional experience	2%		0.0		0.0		0.0		0.0		0.0
2.6.6 - Development cooperation experience	2%		0.0		0.0		0.0		0.0		0.0
2.6.7 - Other			0.0		0.0		0.0		0.0		0.0
<b>Interim total 2.6</b>	<b>21%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>

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<b>2.7</b>	<b>Short-term expert pool 2 (in accordance with ToR)</b>										
2.7.1	- Qualifications	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.2	- Language	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.3	- General professional experience	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.4	- Specific professional experience	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.5	- Regional experience	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.6	- Development cooperation experience	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.7.7	- Other	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 2.7</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>2.8</b>	<b>Assessment of proposed personnel for non-specified positions (provided permissible under ToRs)</b>										
2.8.1	Composition and sufficient assignment duration of the team in order to perform the tasks specified in the schedule and personnel assignment plan	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.8.2	Qualifications and sufficient assignment duration of the team (professional experience and other specific experience) in order to process theme 1	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.8.3	Qualifications and sufficient assignment duration of the team (professional experience and other specific experience) in order to process theme 2	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Interim total 2.8</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>Total 2</b>	<b>60%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>Overall total 1 + 2</b>		<b>100%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Assessment in %</b>			<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Ranking</b>			<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>

I hereby declare that I completed this assessment independently, to the best of my knowledge and in good faith. I will treat the information confidentially and will not pass on any details of the ongoing assessment procedure.

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Date, full first and last name, function, OU